

Meridian IT and Cisco Partnership Success



Gold
Partner



Meridian IT and Cisco have built a long-standing and key partnership to serve the changing needs of today's businesses. The Meridian and Cisco teams work with clients to support all aspects of their IT strategy – from datacenter infrastructure, enterprise networking and wireless solutions to unified communications and overall security architecture.

For over 13 years, Meridian IT has been a leading Cisco Gold Certified Partner and Direct Value Added Reseller. These top-level authorizations provide Meridian with the power to structure competitively priced and flexible solutions no matter the location or integration method needed by our clients. Meridian IT is also enrolled in the Cisco Global Partner Network program as a Host Partner. This program provides Meridian with the capabilities to source Cisco equipment on a worldwide basis.

**Meridian IT has proven
excellence designing
complex solutions to
drive business value for
our clients.**

Meridian IT has extensive in-house pre-sales architecture design experience and post-sales engineering skills. These skills and capabilities are highlighted by the following Cisco specializations held by Meridian IT:

- **Advanced Enterprise Networks Architecture Specialization**
- **Advanced Security Architecture Specialization**
- **Advanced Collaboration Architecture Specialization**
- **Advanced Data Center Architecture Specialization**

For six consecutive terms, Meridian IT has earned the Cisco Channel Customer Satisfaction Excellence Award, an award based on an end-customer satisfaction survey. Customer Satisfaction Excellence is a core value both Cisco and Meridian IT share and a key driver of our current and future success.

Meridian IT, in partnership with Cisco, is well positioned to bring our clients innovative solutions and responsive service to address specific challenges and business goals. We look forward to helping your company stay competitive.

Meridian IT's Team of Cisco Experts

- Over 175 Cisco certifications
- Seven CCIE certifications across multiple solution areas
- Cisco Identity Services Engine (ISE) Authorized Technology Provider (ATP) accreditation
- In-house maintenance team specializing in Cisco contract management

Let's continue the conversation.

Meridian IT Inc. is part of Meridian Group International, an organization of companies helping clients optimize the strategic value of their IT investments. The companies of Meridian have expertise in Data Center Solutions, Cloud and Managed Services, Security & Risk Management, Unified Workspace, and Financing. Since 1979, Meridian Group has continued to grow locally and globally through Meridian Leasing, Concat AG, and Meridian IT with locations in North America, Europe, and Asia Pacific. Discover more at www.onlinemeridian.com

Meridian IT Inc.

Nine Parkway North, Suite 500
Deerfield, IL 60015
Ph: 847-964-2664